 **Southeast Arkansas Education Service Cooperative**

**ARKANSAS ADULT LEARNING RESOURCE CENTER**

**124 W Capitol Ave., Suite 1000**

**Little Rock, Arkansas 72201**

**REQUEST FOR PROPOSAL**

BID SOLICITATION DOCUMENT

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| **SOLICITATION INFORMATION** | | | |
| Bid Number: | AE-2021-0001 | Solicitation Issued: | **3/10/2021**  **UPDATED 3/15/2021** |
| Description: | Online Arkansas Adult Education Grants Management System | | |
| Agency: | Southeast Arkansas Education Service Cooperative, Arkansas Adult Learning Resource Center | | |

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| **SUBMISSION DEADLINE FOR RESPONSE** | | | |
| Bid Opening Date: | **April 2, 2021** | Bid Opening Time: | 12:00 p.m., Central Time |
| Proposals **shall** **not** be accepted after the designated bid opening date and time. In accordance with Arkansas Procurement Law and Rules, it is the responsibility of vendors to submit proposals at the designated location on or before the bid opening date and time. Proposals received after the designated bid opening date and time **shall** be considered late and **shall** be returned to the vendor without further review. It is not necessary to return "no bids" to AALRC. | | | |

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| **DELIVERY OF RESPONSE DOCUMENTS** | |
| Delivery Address: | Arkansas Adult Learning Resource Center (AALRC)  124 W Capitol Ave, Suite 1000  Little Rock, Arkansas 72201  Delivery providers, USPS, UPS, and FedEx deliver mail to AALRC’s street address on a schedule determined by each individual provider. These providers will deliver to AALRC based solely on the street address. |
| Proposal’s Outer Packaging: | Outer packaging **must** be sealed and should be properly marked with the following information. If outer packaging of proposal submission is not properly marked, the package may be opened for bid identification purposes.   * Bid number * Date and time of bid opening * Vendor's name and return address |

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| **AALRC CONTACT INFORMATION** | | | |
| AALRC Buyer: | Marsha Taylor | Buyer’s Direct  Phone Number: | 501-371-3042 |
| Email Address: | marsha@aalrc.org | AALRC’s Main Number: | 501-907-2490 |
| AALRC Website: | <http://aalrc.org/adminteachers/index.html> | | |

# Section 1 - GENERAL INSTRUCTIONS AND INFORMATION

* ***Do not*** *provide responses to items in this section unless specifically and expressly required.*

1. **PURPOSE**

The SEARK Education Service Cooperative, serving as fiscal agent for the Arkansas Adult Learning Resource Center (AALRC), is issuing an Invitation for Bid (IFB) for a Web-based software grants management system for assisting local adult education and literacy providers and the State administrative entity in tracking and reporting all grant and financial information for adult education programs.

1. **TYPE OF CONTRACT**
   1. A Term contract will be awarded to a single vendor.
   2. The term of this contract **shall** be for one (1) year. The starting date for the contract is immediately upon award. Upon mutual agreement by the vendor and agency, the contract may be renewed by AALRC on a year-to-year basis.
2. **ISSUING AGENCY**

AALRC, as the issuing office, is the sole point of contact throughout this solicitation.

1. **BID OPENING LOCATION**

Proposals submitted by the opening time and date **shall** be opened at the following location:

Arkansas Adult Learning Resource Center

124 W Capitol Ave, Suite 1000

Little Rock, AR 72201

1. **DEFINITION OF REQUIREMENT**
   1. The words “**must**” and “**shall**” signify a Requirement of this solicitation and that vendor’s agreement to and compliance with that item is mandatory.
   2. Exceptions taken to any Requirement in this *Bid Solicitation*, whether submitted in the vendor’s proposal or in subsequent correspondence, **shall** cause the vendor’s proposal to be disqualified.
   3. Vendor may request exceptions to NON-mandatory items. Any such request **must** be declared on, or as an attachment to, the appropriate section’s *Agreement and Compliance Page*. Vendor **must** clearly explain the requested exception and should reference the specific solicitation item number to which the exception applies. (See *Agreement and Compliance Page.*)
2. **DEFINITION OF TERMS**
   1. The AALRC has made every effort to use industry-accepted terminology in this *Bid Solicitation* and will attempt to further clarify any point of an item in question as indicated in *Clarification of Bid Solicitation*.
   2. The words “bidder” and “vendor” are used synonymously in this document.
   3. The terms “Request for Proposal”, “RFP” and “Bid Solicitation” are used synonymously in this document.
3. **RESPONSE DOCUMENTS**
   1. Original *Technical Proposal Packet*
      1. The original *Technical Proposal Packet* **must** be submitted on or before the bid opening date and time.
      2. The Proposal Packet should be clearly marked “Original” and **must** include the following:
         1. Original signed *Proposal Signature Page*. (See *Proposal Signature Page.)*
         2. Original signed *Agreement and Compliance Pages*. (See *Agreement and Compliance Pages.)*
         3. *Technical Proposal* response to the *Information for Evaluation* sectionincluded in the *Technical Proposal Packet*.
         4. Other documents and/or information as may be expressly required in this *Bid Solicitation*.
      3. The following items should be submitted in the original *Technical Proposal Packet*.
         1. EO 98-04 Disclosure Form. (See *Standard* *Terms and Conditions, #26. Disclosure*.)
         2. Copy of Vendor’s *Equal Opportunity Policy*. (See *Equal Opportunity Policy*.)
         3. *Voluntary Product Accessibility Template* (VPAT). (See *Technology Access.*)
      4. **DO NOT** include any other documents or ancillary information, such as a cover letter or promotional/marketing information*.*
   2. *Official Bid Price Sheet*. (See *Pricing.)*
      1. Vendor’s original *Official Bid Price Sheet* **must** be submitted in hard copy or electronic format.
      2. Vendor should also submit one (1) electronic copy of the *Official Bid Price Sheet*.
      3. The *Official Bid Price Sheet*, including the hard copy or electronic copy, **must** be separately sealed from the *Technical Proposal Packet* and shouldbe clearly marked as “Pricing”. Vendor **must not** include any pricing in the hard copies or electronic copies of their *Technical Proposal Packet*.
   3. Additional Copies and Redacted Copy of the *Technical Proposal Packet*

In addition to the original *Technical Proposal Packet* and the *Official Bid Price Sheet*, the following items should be submitted:

* + 1. Additional Copies of the *Technical Proposal Packet*
       1. ~~Six (6) electronic copies of the~~ *~~Technical Proposal Packet~~*~~, preferably on flash drives~~.
       2. ~~All additional hard copies and electronic copies~~ **~~must~~** ~~be identical to the original hard copy. In case of a discrepancy, the original hard copy~~ **~~shall~~** ~~govern.~~
       3. If AALRC requests additional copies of the proposal, the copies **must** be delivered within twenty-four (24) hours of request.
    2. One (1) redacted (marked “REDACTED”) electronic copy the original *Technical Proposal Packet*, ~~preferably on a flash drive~~. (See *Proprietary Information*.)

1. **ORGANIZATION OF RESPONSE DOCUMENTS**
   1. It is strongly recommended that vendors adhere to the following format and suggestions when preparing their Technical Proposal response.
   2. The original *Technical Proposal Packet* and all copies should be arranged in the following order.
      * + *Proposal Signature Page*.
        + All *Agreement and Compliance Pages*.
        + Signed Addenda, if applicable.
        + E.O. 98-04 – *Contract Grant and Disclosure Form*.
        + *Equal Opportunity Policy.*
        + *Voluntary Product Accessibility Template* (VPAT).
        + Other documents and/or information as may be expressly required in this *Bid Solicitation*. Label documents and/or information so as to reference the *Bid Solicitation’s* item number.
        + Technical Proposal response to the *Information for Evaluation* section of the *Technical Proposal Packet.*

1. **CLARIFICATION OF BID SOLICITATION** 
   1. Vendors may submit written questions requesting clarification of information contained in this *Bid Solicitation*. Written questions **must** be submitted no later than 4:00 p.m., Central Time on **March 29, 2021**. Submit written questions by email to the AALRC buyer as shown on page one (1) of this *Bid Solicitation*.
   2. For each question submitted, vendor should reference the specific solicitation item number to which the question refers.
   3. Vendors’ written questions will be consolidated and responded to by AALRC. AALRC’s consolidated written response is anticipated to be posted to the AALRC website by the close of business on **April 1, 2021*. AALRC reserves the right to respond to questions as they come in and post on the website.***
   4. Answers to verbal questions may be given as a matter of courtesy and **must** be evaluated at vendor’s risk.
2. **ORAL PRESENTATION/DEMONSTRATION**
   1. Oral presentations/demonstrations **shall** be required of all vendors receiving required minimum score on their proposal. The required minimum score is defined in under *Technical Proposal Score* in the *Criteria for Selection* section*.*
   2. Vendors will be given a minimum of one (1) week notice for scheduling of the demonstration. The vendor may request the presentation be scheduled earlier, provided the date and time are acceptable by the agency. Parameters for the presentation will be provided when vendor is contacted for scheduling.
   3. Demonstrations **shall** be conducted via web or on-site in Little Rock, Arkansas at a location determined by the agency.
   4. Demonstrations **must** be conducted with the same system as proposed. System failure **shall** result in disqualification of a vendor’s proposal.
   5. Pricing **must not** be discussed or exposed during the presentation/demonstration.
   6. All presentations are subject to be recorded.
   7. All expenses associated with the demonstration except travel, meals, and lodging for State personnel, will be borne by the vendor.
3. **PROPOSAL SIGNATURE PAGE**
   1. An official authorized to bind the vendor(s) to a resultant contract **must** sign the *Proposal Signature Page* included in the *Technical Proposal Packet*.
   2. Vendor’s signature on this page **shall** signify vendor’s agreement that either of the following **shall** cause the vendor’s proposal to be disqualified:
      1. Additional terms or conditions submitted intentionally or inadvertently.
      2. Any exception that conflicts with a Requirement of this *Bid Solicitation*.
4. **AGREEMENT AND COMPLIANCE PAGES**
   1. Vendor **must** sign all *Agreement and Compliance Pages* relevant toeach section of the *Bid Solicitation Document.* The *Agreement and Compliance Pages* are included in the *Technical Proposal Packet*.
   2. Vendor’s signature on these pages **shall** signify agreement to and compliance with all Requirements within the designated section.
5. **SUBCONTRACTORS**

Subcontractors **shall not** be allowed to perform work under the terms of this contract.

1. **PRICING**
   1. Vendor(s) **must** include all pricing on the Official Price Bid Sheet(s) only***.***Any cost not identified by the successful vendor but subsequently incurred in order to achieve successful operation **shall** be borne by the vendor. The *Official Bid Price Sheet* is provided as a separate excel file posted with this *Bid Solicitation*.
   2. To allow time to evaluate proposals, prices **must** be valid for 120 days following the bid opening.
   3. The *Official Bid Price Sheet*, including the hard copy and electronic copy, **must** be separately sealed from the *Technical Proposal Packet* and shouldbe clearly marked as “Pricing”. DO NOT submit any ancillary information not related to actual pricing in the sealed pricing package.
   4. Vendor **must not** include any pricing in the hard copies or electronic copies of their *Technical Proposal Packet*. Should hard copies or electronic copies of their *Response Packet* contain any pricing, the response **shall** be disqualified.
   5. Failure to complete and submit the *Official Bid Price Sheet* **shall** result in disqualification.
   6. All proposal pricing **must** be in United States dollars and cents.
   7. The Official Bid Price Sheet may be reproduced as needed.
2. **PRIME CONTRACTOR RESPONSIBILITY**
   1. A joint proposal submitted by two or more vendors is acceptable. However, a single vendor **must** be identified as the prime contractor.
   2. The prime contractor **shall** be held responsible for the contract and **shall** be the sole point of contact.
3. **INDEPENDENT PRICE DETERMINATION**
   1. By submission of this proposal, the vendor certifies, and in the case of a joint proposal, each party thereto certifies as to its own organization, that in connection with this proposal:
      * The prices in the proposal have been arrived at independently, without collusion.
      * No prior information concerning these prices has been received from, or given to, a competitive company.
   2. Evidence of collusion **shall** warrant consideration of this proposal by the Office of the Attorney General. All vendors **shall** understand that this paragraph may be used as a basis for litigation.
4. **PROPRIETARY INFORMATION**
   1. Submission documents pertaining to this *Bid Solicitation* become the property of AALRC and are subject to the Arkansas Freedom of Information Act (FOIA).
   2. One (1) complete copy of the submission documents from which any proprietary information has been redacted should be submitted on a flash drive in the *Technical Proposal Packet*. A CD is also acceptable.
   3. Except for the redacted information, the redacted copy **must** be identical to the original hard copy, reflecting the same pagination as the original and showing the space from which information was redacted.
   4. The vendor **shall** be responsible for identifying all proprietary information and for ensuring the electronic copy is protected against restoration of redacted data.
   5. The redacted copy **shall** be open to public inspection under the Freedom of Information Act (FOIA) without further notice to the vendor.
   6. If a redacted copy of the submission documents is not provided with vendor’s response packet, a copy of the non-redacted documents, with the exception of financial data (other than pricing), **shall** be released in response to any request made under the Arkansas Freedom of Information Act (FOIA).
   7. If AALRC deems redacted information to be subject to FOIA, the vendor will be contacted prior to release of the documents.
5. **CAUTION TO VENDORS**
   1. Prior to any contract award, all communication concerning this *Bid Solicitation* **must** be addressed through AALRC.
   2. Vendor **must not** alter any language in any solicitation document provided by the AALRC.
   3. Vendor **must not** alter the Official Bid Price Sheet.
   4. All official documents and correspondence related to this solicitation **shall** be included as part of the resultant contract.
   5. Proposals **must** besubmitted only the English language.
   6. AALRC **shall** have the right to award or not award a contract, if it is in the best interest of the AALRC to do so.
   7. Vendor **must** provide clarification of any information in their response documents as requested by AALRC.
   8. Qualifications and proposed system **must** meet or exceed the required specifications as set forth in this *Bid Solicitation*.
   9. Vendors may submit multiple proposals.
6. **REQUIREMENT OF ADDENDUM**
   1. This *Bid Solicitation* **shall** be modified only by an addendum written and authorized by AALRC.
   2. An addendum posted within three (3) calendar days prior to the bid opening **shall** extend the bid opening and may or may not include changes to the Bid Solicitation.
   3. The vendor **shall** be responsible for checking the AALRC website, [aalrc.org](http://www.arkansas.gov/dfa/procurement/bids/index.php), for any and all addenda up to bid opening.
7. **AWARD PROCESS**
   1. Successful Vendor Selection

The Grand Total Score for each vendor, which **shall** be a sum of the Technical Score, Oral Presentation/Demonstration Score, and Cost Score, **shall** be used to determine the ranking of proposals. The vendor with the highest-ranking proposal **shall** move forward to the next step in the solicitation process.

* 1. Negotiations
     1. If AALRC so chooses, it **shall** have the right to conduct negotiations with the highest-ranking vendor. All negotiations **shall** be conducted at the sole discretion of AALRC. AALRC **shall** solely determine the items to be negotiated.
     2. If negotiations fail to result in a contract, AALRC **shall** declare the vendor as non-responsive and will begin the negotiation process with the next highest-ranking vendor. The negotiation process will be repeated until an anticipated successful vendor has been determined, or until such time AALRC decides not to move forward with an award.
  2. Anticipation to Award
     1. Once an anticipated successful vendor has been determined, the anticipated award will be posted on the AALRC website at [aalrc.org](http://www.arkansas.gov/dfa/procurement/pro_intent.php).
     2. The anticipated award will be posted for a period of fourteen (14) days prior to the issuance of a contract. Vendors and agencies are cautioned that these are preliminary results only, and a contract will not be issued prior to the end of the fourteen-day posting period.
     3. AALRC **shall** have the right to waive the policy of Anticipation to Award when it is in the best interest of AALRC.
     4. It is the vendor’s responsibility to check the AALRC website for the posting of an anticipated award.

* 1. Issuance of Contract
     1. Any resultant contract of this *Bid Solicitation* **shall** be subject to Southeast Arkansas Education Service Cooperative approval processes which includes Board review and approval.
     2. An AALRC Official will be responsible for award and administration of any resulting contract.

1. **MINORITY BUSINESS POLICY**
   1. Minority is defined by Arkansas Code Annotated § 15-4-303 as a lawful permanent resident of this State who is:

|  |  |
| --- | --- |
| * African American * American Indian * Asian American * Hispanic American | * Pacific Islander American * A Service-Disabled Veterans as designated by the United States Department of Veteran Affairs |

* 1. The Arkansas Economic Development Commission conducts a certification process for minority businesses and disabled veterans. The vendor’s Certification Number should be included on the vendor’s *Proposal Signature Page*.

1. **EQUAL OPPORTUNITY POLICY**
   1. In compliance with Arkansas Code Annotated § 19-11-104, AALRC is required to have a copy of the vendor’s *Equal Opportunity (EO) Policy* prior to issuing a contract award.
   2. *EO Policies* may be submitted in electronic format to the following email address: [marsha@aalrc.org](mailto:marsha@aalrc.org), but should also be included as a hardcopy accompanying the solicitation response.
   3. The submission of an *EO Policy* to AALRC is a one-time Requirement. Vendors are responsible for providing updates or changes to their respective policies, and for supplying *EO Policies* upon request to other State agencies that must also comply with this statute.
   4. Vendors, who are not required by law by to have an *EO Policy*, **must** submit a written statement to that effect.
2. **PAST PERFORMANCE**

In accordance with provisions of State Procurement Law, specifically OSP Rule R5:19-11-230(b)(1), a vendor's past performance with the State may be used to determine if the vendor is “responsible”. Proposals submitted by vendors determined to be non-responsible **shall** be disqualified.

1. **TECHNOLOGY ACCESS** 
   1. When procuring a technology product or when soliciting the development of such a product, the State of Arkansas is required to comply with the provisions of Arkansas Code Annotated § 25-26-201 et seq., as amended by Act 308 of 2013, which expresses the policy of the State to provide individuals who are blind or visually impaired with access to information technology purchased in whole or in part with state funds. The Vendor expressly acknowledges and agrees that state funds may not be expended in connection with the purchase of information technology unless that technology meets the statutory Requirements found in 36 C.F.R. § 1194.21, as it existed on January 1, 2013 (software applications and operating ICSs) and 36 C.F.R. § 1194.22, as it existed on January 1, 2013 (web-based intranet and internet information and applications), in accordance with the State of Arkansas technology policy standards relating to accessibility by persons with visual impairments.
   2. ACCORDINGLY, THE VENDOR EXPRESSLY REPRESENTS AND WARRANTS to the State of Arkansas through the procurement process by submission of a Voluntary Product Accessibility Template (VPAT) for 36 C.F.R. § 1194.21, as it existed on January 1, 2013 (software applications and operating ICSs) and 36 C.F.R. § 1194.22, that the technology provided to the State for purchase is capable, either by virtue of features included within the technology, or because it is readily adaptable by use with other technology, of:
      1. Providing, to the extent required by Arkansas Code Annotated § 25-26-201 et seq., as amended by Act 308 of 2013, equivalent access for effective use by both visual and non-visual means.
      2. Presenting information, including prompts used for interactive communications, in formats intended for non-visual use.
      3. After being made accessible, integrating into networks for obtaining, retrieving, and disseminating information used by individuals who are not blind or visually impaired.
      4. Providing effective, interactive control and use of the technology, including without limitation the operating system, software applications, and format of the data presented is readily achievable by nonvisual means;
      5. Being compatible with information technology used by other individuals with whom the blind or visually impaired individuals interact.
      6. Integrating into networks used to share communications among employees, program participants, and the public.
      7. Providing the capability of equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.
   3. State agencies cannot claim a product as a whole is not reasonably available because no product in the marketplace meets all the standards. Agencies **must** evaluate products to determine which product best meets the standards. If an agency purchases a product that does not best meet the standards, the agency must provide written documentation supporting the selection of a different product, including any required reasonable accommodations.
   4. For purposes of this section, the phrase “equivalent access” means a substantially similar ability to communicate with, or make use of, the technology, either directly, by features incorporated within the technology, or by other reasonable means such as assistive devices or services which would constitute reasonable accommodations under the Americans with Disabilities Act or similar state and federal laws. Examples of methods by which equivalent access may be provided include, but are not limited to, keyboard alternatives to mouse commands or other means of navigating graphical displays, and customizable display appearance. As provided in Arkansas Code Annotated § 25-26-201 et seq., as amended by Act 308 of 2013, if equivalent access is not reasonably available, then individuals who are blind or visually impaired shall be provided a reasonable accommodation as defined in 42 U.S.C. § 12111(9), as it existed on January 1, 2013.
   5. If the information manipulated or presented by the product is inherently visual in nature, so that its meaning cannot be conveyed non-visually, these specifications do not prohibit the purchase or use of an information technology product that does not meet these standards.
2. **COMPLIANCE WITH THE STATE SHARED TECHNICAL ARCHITECTURE PROGRAM**

The respondent’s solution **must** comply with the State’s shared Technical Architecture Program which is a set of policies and standards that can be viewed at: <http://www.dis.arkansas.gov/policiesStandards/Pages/default.aspx>. Only those standards which are fully promulgated or have been approved by the Governor’s Office apply to this solution.

1. **INTELLECTUAL PROPERTY**
   1. All reports, documentation, material, and all other data developed, gathered or acquired by the vendor in correlation with a resulting contract **shall** become the property of AALRC. The vendor **shall** understand and agree that all discussions with the vendor and all information gained by the vendor as a result of the vendor’s performance under the contract **shall** be confidential and that no reports, documentation, material prepared, gathered, or acquired **shall** be released to the public without the prior written consent of AALRC.

* 1. In the event that the vendor ceases operations, the vendor **must** provide the agency with all intellectual property in a standardized electronic format. The electronic format **must** be approved by the agency.

1. **PUBLICITY**
   1. Vendors **shall not** issue a news release pertaining to this *Bid Solicitation* or any portion of the project without AALRC’s prior written approval.
   2. Failure to comply with this Requirement **shall** be cause for a vendor’s proposal to be disqualified.
2. **RESERVATION**

AALRC **shall not** pay costs incurred in the preparation of a proposal.

# SECTION 2 – MINIMUM REQUIREMENTS

* ***Do not*** *provide responses to items in this section unless specifically and expressly required.*

1. **INTRODUCTION**

The Arkansas Adult Learning Resource Center seeks a vendor to provide an on-line (web portal with sign in) Grants and Fiscal Management System to enable funded Adult Education and Literacy programs to enter and track grants and financial expenditures.

1. **SYSTEM CAPABILITIES**
   1. **GENERAL**
2. Track all grantees, influencer, partner contact information including organizational and individual information with flexible tools for tagging different types
3. Provide a flexible mechanism to keep track of agencies, sub-agencies, and funding mechanisms our BD teams may pursue
4. Track and record all donor communications (emails, calls, social media interactions, and other communications)
5. Provide ability to track funding opportunities and provide a unified database of current funding opportunities that are entered by our team
6. Must be consistent with the U.S. Department of Education and the U.S. Department of Labor, and the Americans with Disabilities Act.
7. Must comply with the State of Arkansas Accessibility Act (Act 1227 of 1999 and Act 1301 of 2003) and provide a detailed plan to ensure that the product is accessible and/or a validation of concept demonstration.
8. Must meet all requirements for the State of Arkansas Shared Technical Architecture Program, which is a set of policies and standards that can be viewed at <http://www.dis.arkansas.gov/Pages/default.aspx> . Only those standards that are fully promulgated or have been approved by the Governor’s Office apply to this solution.
9. Must be able to manage all aspects of the Request for Proposal (RFP) Process.
10. Must be able to see status of applicants at any time.
11. Must be able to track specific use of funds.
12. Must assure that all federal and local reports reflect the most recent data.
13. Must assure that data is instantly accessible for reporting purposes.
14. Must provide access to data, data entry and reporting functionality 24-7.
    1. **DEVELOPMENT**
15. Track all grant proposals in progress including tracking status, deadlines, key participants working on proposal development
16. Manage all documents associated with proposals under development and support collaboration on proposal development
17. Provide reports on the status of every proposal under development and progress toward submission
18. Integrate with Google G Suite for document management
19. Record when proposals have been submitted, store files associated with the final proposals submitted
20. Track performance and work of individual business development professionals and teams with in Search
21. Ability to track fundraising performances against set objectives
22. Permissions must be granular, allowing administrators to set specific permissions for individual users.
23. Must manage user permissions through roles with specific functions. Multiple roles may be assigned to the same user.
24. Must allow users with appropriate permissions to review, edit, and reject any data entered.
25. Must include multi-tiered user authentication and permissions.
    1. **ADMINISTRATION**
26. Track all awarded grants, contracts, and cooperative agreements (“Awards”) in a way that lets us define all key meta-data for all awards.
27. Store files associated with an award including documents, spreadsheets, and images.
28. Support the flexible creation of a calendar of key deadlines for each grant, showing key grants’ management steps, documents and deadlines, including reporting deadlines and status, and send reminders and notifications for failure to complete;
29. Maintain organogram and key points of contact on each grant, for notifications
30. Integrate task management for Awards’ start-up and close-out into the system, based on pre-defined project templates (task checklists).
31. Ideally we’d like to see support for this or clear integration with an enterprise project management system
32. (Optional) integrate with Adaptive Insights to provide visibility into budget forecast.
33. Pull and report financial data on each grant including Budget vs Actual
34. Track Monitoring & Evaluation (M&E) requirements and deadlines under the Award, host M&E information including logframes, output tracking, and the ability to track availability of M&E plans and tools, tracking their availability as well as progress towards standard and project-specific performance indicators over time
35. Host our research/evaluations documents and provide metadata fields to record key results into a summary of key evaluation results
36. Flag high or low programmatic and financial performance of a grant, sending notification to the grant’s manager and regional support staff
    1. **TRAINING AND SUPPORT**
37. Must include hands on training that addresses using the actual/live system.
38. Must include comprehensive online/real time help section.
39. Must include online/updated user manual/guidelines.
40. Must provide online training courses when applicable.
41. Vendor must have fully operational, demonstration model of the system in place at the time of bid.
42. Vendor must complete installation and training within 90 days of bid award date.
43. Must be able to provide one or more active references for software.
44. The Prospective Contractor shall provide a Training Plan. A proposed Training Plan should be submitted as part of the Contractor’s response to this RFP. The Contractor shall submit a final Training Plan for AALRC’s review and approval within thirty (30) days of Contract Award. The proposed and final Training Plan must, at minimum, meet all requirements set forth in this section of the RFP.
45. Contractor shall provide all training sufficiently in advance to the “Go-Live” of the proposed System such that all Users required to be trained have had a sufficient amount of exposure to capably use the System.
46. The Contractor shall provide training for AALRC staff.
47. Training may be conducted via teleconference in either group or one on one sessions.
48. Contractor shall provide training that consists of “Train the Trainer” type sessions, so that Users trained directly by the Contractor may go out and serve as Trainers for other Users.
49. The Contractor shall develop and provide curriculum and training materials for the Train the Trainer Sessions, as well as the curriculum and materials that will then be used by AALRC Trainers to train each specific User type.
50. The Contractor shall provide electronic reference materials which AALRC shall be able to access for the life of the contract. Contractor shall provide, at minimum, the following materials:

* + 1. User Manual
    2. Frequently Asked Questions (FAQ) list
    3. Web-based tutorials or instructional videos that must be available for the life of the contract
    4. Website URLS or location information for all other online and printed resource

1. In the event that the Contractor makes any material alterations to the solution, the Contractor shall be required to update the training materials accordingly. AALRC and the Contractor shall mutually agree on what constitutes a “material alteration.” The Contractor shall provide updated training materials at no additional cost to AALRC.
   1. **ARCHIVAL RECORD KEEPING AND REPORTING** 
      1. When Grants are completed provide a searchable archive of the grant information and all grant records.
      2. Enable searching on the different metadata fields to find previous grants based on geography, donor, size, issue, individuals who worked on the grant.
      3. Maintain a photo and document database that can be searched along with grants and sorted to get materials by geography, issue, and donor.
   2. **SYSTEM PERFORMANCE REQUIREMENTS**
2. The system must maintain at minimum a 99.99% uptime, excluding scheduled downtime for maintenance.
3. The system must have at minimum a ninety (90) percent or greater sub 400 millisecond page response time.
4. The system must have at minimum a ninety (90) percent or greater sub 400 millisecond response time for API calls.
5. AALRC will not provide dedicated bandwidth for the proposed solution.
6. The system must be capable of supporting approximately 85 concurrent AALRC users.
7. The system must be expandable to support additional users should AALRC expand or combine with another agency.
8. The Contractor shall provide a monthly System Usage and Performance Report which shall include, at minimum, data related to the requirements set forth in this section of the RFP. The System Usage and Performance Report must be provided to AALRC’s designee on the first business day of the month following the previous reporting period in a Microsoft Excel format.

1. **REPORT GENERATION REQUIREMENTS**

### Report creator that is comfortable for a non-tech expert to use

### Reports of the status of awards across the organization

### Reports on key issues such as late reports

### Summary reports of our performance (win/loss) for each donor

### Regional Dashboards for the status of grants within a region

### Create on-demand tailored summary documents and reports suitable to present to internal and external partners. This includes reports on:

### The funding that we have, broken down by donors, type of award, country/region/department, theme, target beneficiaries, timeframe and/or duration, amounts, overhead percentage, co-funding amounts, partners

### Blended overhead percentage for the organization and for each region

### Performance of individual grants managers based on compliance with grants’ management documents’ deadlines including donor reporting

### Aggregate the aforementioned analytics/reports for grants per region, and compare/contrast analytics across different regions, including illustrative graphics

1. **HOSTING**
   1. Prospective Contractors shall propose a Contractor hosted solution. Contractors proposing a Software as a Service (SaaS) solution will be considered under the Contractor Hosted model.
   2. All servers and data associated with the Arkansas instance of the Contractor Hosted Solution must reside in the continental United States.
   3. AALRC prefers the proposed system be hosted on a private cloud or a virtual private cloud. For the purposes of this RFP, a private cloud is either a single-tenant environment where the hardware, storage, and network are dedicated to AALRC; or a virtual private cloud, a multi-tenant environment with network isolation and private subnets. Contractors may propose other types of cloud in their proposal, but preferential scoring will be given for private or virtual private cloud.
   4. The system must be FedRamp compliant.

* 1. Contractor shall perform all work on the proposed system from within the continental United States of America. The system must not be accessed from outside of the U.S.

* 1. The Contractor shall be responsible for the acquisition and operation of all hardware, software, and network support related to the hosting services being provided.

* 1. The Contractor shall develop and implement the system and all dependent hosted hardware in such a manner that allows for direct network communications with the Contractor’s system and the exchange of data via approved industry standard protocols for interfacing with other State of Arkansas systems as deemed necessary.

* 1. The Contractor shall provision all environments including, at minimum, the following:

1. Development
2. Testing
3. Production

* 1. The Contractor shall keep all hosting related software current and up to date

K. The Contractor shall notify AALRC of all software and security upgrades within three (3) business days of upgrade availability.

M. The Contractor shall provide AALRC’s designee with a proposed implementation plan for approval with implementation timelines for all software and security upgrades within seven (7) business days of upgrade availability.

1. **DATA AND PRIVACY**
   1. Data Ownership **must** belong to the Arkansas Adult Learning Resource Center.
   2. Provide documented, stable web services APIs for integration
   3. Support flexible customization and configuration of meta-data
   4. Integration with AASIS for querying and displaying budget and financial data
   5. Integration with Google G-Suite and Microsoft Platform for email tracking and document management
   6. SaaS solution that is hosted in a proven reliable cloud or data center
   7. At least 99.99% availability
   8. Browser based user interface
   9. Overall ease of use and administration will be an important point of evaluation
   10. SSO support with Oauth 2.0 (OneLogin as our SSO solution)
   11. Mobile application (Android and iOS)
   12. Offline support (ideal but not required).
   13. AALRC shall retain sole ownership, right, title and interest to all data stored in the Contractor-hosted solution. At the end of the contract the Contractor shall transfer 100% of AALRC -owned data back to AALRC or to another Contractor at the request of AALRC. At the end of the contract and after confirmed transfer of 100% of AALRC -owned data back to AALRC or their designee, the Contractor shall destroy all copies of the AALRC -owned data the Contractor possesses
   14. The Contractor shall ensure all data received as part of the Contract must be used solely for the purpose of this contract and not shared, reused, or disseminated to any other party or entity without the express written consent of AALRC Director.
   15. Upon termination or expiration, should any subsequent contract for a Grant Management System be awarded to a provider other than the awardee of this RFP, the then current Contractor shall, to the greatest extent possible and reasonable, cooperate with AALRC in initiating a smooth and orderly transition to the next Contractor.
2. **DATA SECURITY**

A. The Prospective Contractor shall submit a Data Security Plan that outlines the process of reporting security violations, security breaches, or any attempts to gain access to the system. The Contractor should provide a proposed Data Security Plan as part of the RFP response. The Contractor shall submit the final Data Security Plan for AALRC’s review and approval within thirty (30) days of Contract Award. The proposed and final Data Security Plan must, at minimum, meet the requirements set forth in this section of the RFP. The Data Security Plan must include the following information:

1.The name and contact information for an employee who shall serve as AALRC’s primary security contact and be available to assist AALRC twenty-four (24) hours per day, seven (7) days per week as a contact in resolving obligations associated with a Security Breach. The security contact must be able to give a detailed explanation of the breach and the impact of the breach. The security contact must also provide a detailed resolution so that the breach will not be repeated.

2. Automated notification processes within the solution that must be sent out to both Contractor and AALRC Resources in the event of a breach.

B. Any data located on servers must be physically and virtually secure from any unauthorized access using the strictest of accepted principles adhering to the International Information Systems Security Certification Consortium ((ISC)²) body of knowledge.

C. The Contractor shall notify AALRC of a security breach as soon as practicable, but no later than four (4) hours after the event is identified and the Contractor becomes aware of it.

D. Third parties or personnel from the Contractor that are not directly involved with the development shall not be allowed information relating to statistics or demographics of the State of Arkansas. Only staff with a need to know shall have access to such data.

E. At the end of the contract period, or at any time a hard drive is removed from use within the scope of this contract, the Contractor shall erase, destroy, and render unrecoverable all data and certify in writing that these actions have been completed within thirty (30) days of the termination of this agreement or within 7 days of the request by AALRC, whichever comes first. At a minimum, a “Clear” media sanitization must be performed according to the standards enumerated by the National Institute of Standards, Guidelines for Media Sanitization, SP800-88, Appendix A - see http://csrc.nist.gov/.

F. The Contractor’s system (software and hardware) must not store any personally identifiable Arkansas citizen’s information for any time longer than required by Arkansas State Law and the requirements of this RFP.

G. The system must meet or exceed applicable Federal and State privacy and security standards including the Health Insurance Portability and Accountability Act (HIPAA) and the Family Educational Rights and Privacy Act (FERPA).

H. The Contractor shall ensure all logs are encrypted using AES-256.

I. The Contractor shall ensure all data being transmitted is encrypted and all stored data is encrypted at rest. Encrypting must be done with AES-256.

1. **DISASTER RECOVERY**
   1. The Prospective Contractor shall provide a Disaster Recovery and Business Continuity Plan. A proposed Disaster Recovery and Business Continuity Plan should be included as part of the RFP response. Sixty (60) calendar days before Go-Live, the Contractor shall provide to AALRC Project Manager or their designee a final plan for his or her review and approval. The proposed and final Disaster Recovery and Business Continuity Plan must, at minimum, meet all requirements set forth in this section of the RFP.
   2. The Contractor shall include backup and recovery procedures which will allow recovery of the system and all data up to the moment of the disaster and successfully resume functioning within four (4) hours of any disaster.
   3. The Contractor shall include the following in the final plan(s):

a. Plan Objectives

b. What situations and conditions are covered by the Plan

c. Technical considerations

d. System fail-over plans

e. Roles and responsibilities of Contractor staff

f. How and when to notify the Contract Monitor

g. Recovery procedures

h. Procedures for deactivating the Disaster Recovery Plan

3. The solution must frequently and automatically back up data. All backup servers and backup data associated with the Arkansas instance of the Contractor-hosted solution must reside in the continental United States. The Contractor shall include data back-up provisions adhering to the following requirements and principles in their proposed Disaster Recovery and Business Continuity Plan:

a. The system must backup and completely restore key system data files. Backup media should be common media readable by readily available hardware.

b. If access to backed-up information depends on Contractor-owned hardware that is scheduled for discontinuation or prolonged downtimes, or if for any other reason the Contractor believes that its hardware or software may inhibit AALRC’s access to backed up information at any point in time, the Contractor shall immediately notify and present a remedy in writing to AALRC Project Manager that the Contractor and AALRC Project Manager must mutually agree upon.

c. The Contractor shall maintain a data backup schedule in accordance with the following requirements:

i. A daily backup reflecting that day’s processed information, Monday through Sunday.

ii. The system must maintain seven (7) years of backups for all historical data sets post migration.

B. The Contractor shall ensure the proposed system meets NIST (National Institute of Standards and Technology) standards for disaster recovery and contingency planning.

C. The Contractor shall be required to test the Disaster Recovery Plan by doing a complete fail over of all test/production systems during the final testing stage and after initial rollout.

D. The Disaster Recovery Plan shall be tested on an annual basis.

a. Testing shall be coordinated between the Contractor and DFA OIS Risk Management Office.

b. AALRC will evaluate the capability of the Disaster Recovery System to replicate all vehicle registration forms and functions available to agency users in the system being tested without any degradation of service.

c. Any changes made to the production environment must have a demonstrated way to be replicated in the Disaster Recovery environment and must be verified by testing.

d. AALRC shall have the right to request the Contractor completely fail over all test/production systems to the Disaster Recovery systems without advance notice to the Contractor.

1. **IMPLEMENTATION**
   1. System go-live **must** be completed and accepted by AALRC prior to invoicing.
   2. AALRC projects the go-live date to be no later than July 1, 2021.
2. **TESTING AND ACCEPTANCE**
   1. Prior to system go-live, vendor **must** test and verify functionality of all User Levels and features of the system.
   2. Prior to system go-live, AALRC **shall** have the ability to test all User levels and features of the system.
   3. Should AALRC or the vendor determine that the system does not function per the specifications of the RFP, or should bugs or glitches be found, vendor **must** provide immediate maintenance to the system to correct the issue(s).
   4. AALRC **shall** re-test the system after any required testing maintenance is complete for final approval.
   5. Prior to go-live AALRC will sign off that the system meets the specifications set out in the RFP and performs to accepted standards.
   6. The Prospective Contractor shall provide a plan for the Testing and Acceptance of the proposed solution. A proposed Testing Plan should be submitted as part of the RFP response and should include all forms of system testing. The Contractor shall submit a final Testing Plan for AALRC’s review and approval within thirty (30) days of Contract Award. The proposed and the final Testing Plan must, at minimum, meet all requirements set forth in this section of the RFP.
   7. The Testing Plan must address all forms of system testing and include at minimum:

1. Functional Testing

2. User Acceptance Testing

3. Final Acceptance Testing

4. Process by which the Contractor will obtain AALRC’s sign off upon completion of each stage of testing

5. A phase of AALRC Acceptance Testing prior to Go Live whereby AALRC can confirm that the system adheres to all contractual requirements. In the event that the solution does not conform with Contract requirements, AALRC may:

a. Grant the Contractor an opportunity to repair and/or modify the system and restart the testing; or

b. Upon mutual agreement, perform additional acceptance tests until the system(s) have operated within the specifications as stated in the Contract for thirty (30) consecutive days; or

c. Accept minor deviations from the specifications; or

d. Terminate the Contract in its entirety.

* 1. During testing, the system must perform successfully under all normal operational conditions in accordance with the requirements of the Contract, Manufacturer’s operating instructions, and the Contractor’s technical and user specifications.
  2. All critical defects (Severity Level 1 & 2) must be resolved prior to Go Live.
  3. The Contractor and AALRC shall mutually agree upon the definitions of Severity Level 1 & 2 defects within thirty (30) days of Contract award.
  4. The Contractor shall submit a plan to address and fix all severity level 1 and 2 deficiencies within five (5) days of identification. This plan must include, but not be limited to, the development of a Corrective Action Plan (CAP) for each defect or deficiency. The CAP must identify in detail the remedial action to be taken by the Contractor, along with the date(s) when each remedial action is to be implemented. Each CAP must be subject to review and approval by AALRC’s Contract Monitor.
  5. The Contractor shall give a minimum of fifteen (15) days’ notice to all the authorized AALRC test Users prior to the commencement of testing.
  6. The Contractor shall provide a test report to AALRC’s Contract Monitor within fifteen (15) business days of the completion of each phase of testing.

1. **Additional Services**
2. Vendor should provide pricing on Table 2 of the *Official Price Sheet* for any related services available in addition to those required in this RFP.
3. Additional services and pricing beyond the requirements of this RFP **shall not** be considered as part of the evaluation or cost calculation of this RFP.
4. **Key VENDO Requirements**
5. Vendors must have a stable financial position
6. Proven track record
7. Excellent support and service offerings
8. Ability to develop training materials
9. Vendors are aware of and implements data protection laws applied in EU/US including full GDPR compliance
10. The Prospective Contractor shall have at least five (5) years of experience in providing Grant Management Systems of a similar size and scope as described in this RFP.
11. The Prospective Contractor’s proposed Grant Management System must be currently in use by and have been implemented in the last five (5) years by at least three (3) public entities of similar size and scope as described in this RFP.
12. **PERFORMANCE STANDARDS**
    1. State law requires that all contracts for services include performance standards for measuring the overall quality of the services provided. Table A: *Performance Standards* identifies expected deliverables, performance measures, or outcomes; and defines the acceptable standards a vendor **must** meet in order to avoid assessment of damages.
    2. The AALRC may be open to negotiations of performance standards prior to contract award, prior to the commencement of services, or at time throughout the contract duration.
    3. The AALRC shall have the right to modify, add, or delete performance standards throughout the term of the contract, should the state determine it is in its best interest to do so.  Any changes or additions to performance standards will be made in good faith following acceptable industry standards, and may include the input of the vendor so as to establish standards that are reasonably achievable.
    4. All changes made to the performance standards **shall** become an official part of the contract.
    5. Performance standards **shall** continue throughout the term of the contract.
    6. Failure to meet the minimum performance standards as specified **shall** result in the assessment of damages.
    7. In the event a performance standard is not met, the vendor will have the opportunity to defend or respond to the insufficiency. AALRC **shall** have the right to waive damages if it determines there were extenuating factors beyond the control of the vendor that hindered the performance of services. In these instances, AALRC **shall** have final determination of the performance acceptability.
    8. Should any compensation be owed to AALRC due to the assessment of damages, the vendor shall follow the direction of AALRC regarding the required compensation process. A Check **shall** be sent to AALRC within thirty (30) days of notification.

# SECTION 3 – criteria for selection

* ***Do not*** *provide responses to items in this section.*

1. **TECHNICAL PROPOSAL SCORE**
   1. AALRC will review each *Technical Proposal Packet* to verify submission Requirements have been met. *Technical Proposals Packets* that do not meet submission *Requirements* **shall** be disqualified and **shall not** be evaluated.
   2. An AALRC-appointed Evaluation Committee will evaluate and score qualifying Technical Proposals. Evaluation will be based on vendor’s response to the *Information for Evaluation* section included in the *Technical Proposal Packet*. Other agencies, consultants, and experts may also examine documents at the discretion of the AALRC.
   3. The *Information for Evaluation* section has been divided into sub-sections.
      1. In each sub-section, items/questions have each been assigned a maximum point value of ten (10) points. The total point value for each sub-section is reflected in the table below as the Maximum Raw Score Possible.
      2. The agency has assigned Weighted Percentages to each sub-section according to its significance.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Information for Evaluation  Sub-Sections** | **Maximum Raw Points Possible** |  | **Sub-Section’s Weighted Percentage** | **\* Maximum Weighted Score Possible** |
| Qualifications and Experience | 10 |  | 5 | 15 |
| Reporting | 10 |  | 10 | 100 |
| End User Features | 10 |  | 10 | 100 |
| Program Management Features | 10 |  | 10 | 100 |
| Technology Requirements | 10 |  | 15 | 150 |
| Data Security and Privacy | 10 |  | 10 | 100 |
| **Totals** |  |  | **100.0%** | **565** |

\*Sub-Section’s Percentage Weight x Total Weighted Score = Maximum Weighted Score Possible for the sub-section.

* 1. The vendor’s weighted score for each sub-section will be determined using the following formula:

|  |  |
| --- | --- |
| (A/B)\*C =D | A = Actual Raw Points received for sub-section in evaluation  B = Maximum Raw Points possible for sub-section  C = Maximum Weighted Score possible for sub-section  D = Weighted Score received for sub-section |

* 1. Vendor’s weighted scores for sub-sections will be added to determine the Total Technical Score for the Proposal.
  2. Vendor’s whose *Technical Responses* that **do not** receive a minimum weighted score of 300 **shall** **not** be eligible to provide an oral presentation/demonstration and **shall not** move forward in the solicitation process and pricing **shall** remain sealed and **shall not** be scored.

1. **COST SCORE**

A. When pricing is opened for scoring, the maximum amount of cost points shall be given according to proposals with the best value of all costs (software, services, reimbursable and other expenses, etc.)

B. Those prospective contractors whose prices/costs exceed Agency budgets, and cannot be negotiated lower, shall not be considered, regardless of technical score and/or demonstration score.

C. The amount of points given to the cost proposals shall be allocated by using the following:

• 1st – 300 pts • 2nd – 250 pts • 3rd – 200

1. **GRAND TOTAL SCORE**

The Technical Score, Oral Presentation/Demonstration Score, and Cost Score will be added together to determine the Grand Total Score for the vendor. The vendor with the highest Grand Total Score will be selected as the apparent successful vendor. (See *Award Process.)*

|  |  |
| --- | --- |
|  | **Maximum Points Possible** |
| Technical Proposal | 565 |
| Oral Presentation/Demonstration | 300 |
| Cost | 300 |
| **Maximum Possible Grand Total Score** | **1,165** |

1. **VENDOR ACCEPTANCE OF EVALUATION TECHNIQUE**
   1. Vendor **must** agree to all evaluation processes and procedures as defined in this solicitation.
   2. The submission of a *Technical Proposal Packet* **shall** signify the vendor’s understanding and agreement that subjective judgments **shall** be made during the evaluation and scoring of the Technical Proposals.

# SECTION 4 – general contractual REQUIREMENTS

* ***Do not*** *provide responses to items in this section.*

1. **PAYMENT AND INVOICE PROVISIONS**
   1. All invoices **shall** be forwarded to:

Arkansas Adult Learning Resource Center

124 W Capitol Ave, Suite 1000

Little Rock, AR 72201

* 1. Payment will be made in accordance with applicable AALRC accounting procedures upon acceptance goods and services provided.
  2. AALRC **shall** **not** be invoiced in advance of delivery and acceptance of any goods or services.
  3. Payment will be made only after the vendor has successfully satisfied the agency as to the reliability and effectiveness of the goods or services purchased as a whole.
  4. The vendor should invoice AALRC by an itemized list of charges.
  5. Other sections of this *Bid Solicitation* may contain additional Requirements for invoicing.

1. **GENERAL INFORMATION**
   1. AALRC **shall not** lease any equipment or software for a period of time which continues past the end of a fiscal year unless the contract allows for cancellation upon a 30-day written notice to the vendor/lessor in the event funds are not appropriated.
   2. AALRC **shall not** contract with another party to indemnify and defend that party for any liability and damages.
   3. AALRC **shall not** pay damages, legal expenses or other costs and expenses of any other party.
   4. AALRC **shall not** continue a contract once any equipment has been repossessed.
   5. Any litigation involving AALRC **must** take place inPulaski County, Arkansas.
   6. AALRC **shall not** agree to any provision of a contract which violates the laws or constitution of the State of Arkansas.
   7. AALRC **shall not** enter a contract which grants to another party any remedies other than the following:
      * The right to possession.
      * The right to accrued payments.
      * The right to expenses of deinstallation.
      * The right to expenses of repair to return the equipment to normal working order, normal wear and tear excluded.
      * The right to recover only amounts due at the time of repossession and any unamortized nonrecurring cost as allowed by Arkansas Law.
   8. The laws of the State of Arkansas **shall** govern this contract.
   9. A contract **shall not** be effective prior to award being made by AALRC.
   10. In a contract with another party, AALRC will accept the risk of loss of the equipment or software and pay for any destruction, loss or damage of the equipment or software while AALRC has such risk, when:
       * The extent of liability for such risk is based upon the purchase price of the equipment or software at the time of any loss, and
       * The contract has required AALRC to carry insurance for such risk.
2. **CONDITIONS OF CONTRACT**
   1. The vendor **shall** at all times observe and comply with federal and State of Arkansas laws, local laws, ordinances, orders, and regulations existing at the time of, or enacted subsequent to the execution of a resulting contract which in any manner affect the completion of the work.
   2. The vendor **shall** indemnify and save harmless the agency and all its officers, representatives, agents, and employees against any claim or liability arising from or based upon the violation of any such law, ordinance, regulation, order or decree by an employee, representative, or subcontractor of the vendor.
3. **STATEMENT OF LIABILITY**
   1. AALRC will demonstrate reasonable care but will not be liable in the event of loss, destruction or theft of vendor-owned equipment or software and technical and business or operations literature to be delivered or to be used in the installation of deliverables and services. The vendor **shall** retain total liability for equipment, software and technical and business or operations literature. AALRC **shall** not at any time be responsible for or accept liability for any vendor-owned items.
   2. The vendor’s liability for damages to AALRC **shall** be limited to the value of the Contract or $5,000,000, whichever is higher. The foregoing limitation of liability **shall** **not** apply to claims for infringement of United States patent, copyright, trademarks or trade secrets; to claims for personal injury or damage to property caused by the gross negligence or willful misconduct of the vendor; to claims covered by other specific provisions of the Contract calling for damages; or to court costs or attorney’s fees awarded by a court in addition to damages after litigation based on the Contract. The vendor and AALRC **shall not** be liable to each other, regardless of the form of action, for consequential, incidental, indirect, or special damages. This limitation of liability **shall** **not** apply to claims for infringement of United States patent, copyright, trademark or trade secrets; to claims for personal injury or damage to property caused by the gross negligence or willful misconduct of the vendor; to claims covered by other specific provisions of the Contract calling for damages; or to court costs or attorney’s fees awarded by a court in addition to damages after litigation based on the Contract.
   3. Language in these terms and conditions **shall not** be construed or deemed as AALRC’s waiver of its right of sovereign immunity. The vendor agrees that any claims against AALRC, whether sounding in tort or in contract, **shall** be brought before the Arkansas Claims Commission as provided by Arkansas law, and **shall** be governed accordingly.
4. **RECORD RETENTION**
   1. The vendor **shall** maintain all pertinent financial and accounting records and evidence pertaining to the contract in accordance with generally accepted principles of accounting and as specified by the State of Arkansas Law. Upon request, access **shall** be granted to State or Federal Government entities or any of their duly authorized representatives.
   2. Financial and accounting records **shall** be made available, upon request, to AALRC’s designee(s) at any time during the contract period and any extension thereof, and for five (5) years from expiration date and final payment on the contract or extension thereof.
   3. Other sections of this *Bid Solicitation* may contain additional Requirements regarding record retention.

1. **PRICE ESCALATION**
   1. Price increases will be considered at the time of contract renewal.
   2. The vendor **must** provide to AALRC a written request for the price increase. The request **must** include supporting documentation demonstrating that the increase in contract price is based on an increase in market price. AALRC **shall** have the right to require additional information pertaining to the requested increase.
   3. Increases **shall not** be considered to increase profit or margins.
   4. AALRC **shall** have the right to approve or deny the request.
2. **CONFIDENTIALITY** 
   1. The vendor, vendor’s subsidiaries, and vendor’s employees **shall** be bound to all laws and to all Requirements set forth in this *Bid Solicitation* concerning the confidentiality and secure handling of information of which they may become aware of during the course of providing services under a resulting contract.
   2. Consistent and/or uncorrected breaches of confidentiality may constitute grounds for cancellation of a resulting contract, and AALRC **shall** have the right to cancel the contract on these grounds.
   3. Previous sections of this *Bid Solicitation* may contain additional confidentiality Requirements.
3. **CONTRACT INTERPRETATION**

Should AALRC and vendor interpret specifications differently, either party may request clarification. However, if an agreement cannot be reached, the determination of AALRC **shall** be final and controlling.

1. **CANCELLATION**
   1. In the event AALRC no longer needs the service or commodity specified in the contract or purchase order due to program changes, changes in laws, rules, or regulations, relocation of offices, or lack of appropriated funding. AALRC **shall** give the vendor written notice of cancellation, specifying the terms and the effective date of contact termination. The effective date of termination **shall** be 30 days from the date of notification, unless a longer timeframe is specified in the notification.
   2. Upon default of a vendor, AALRC **shall** agree to pay only sums due for goods and services received and accepted up to cancellation of the contract.
2. **SEVERABILITY**

If any provision of the contract, including items incorporated by reference, is declared or found to be illegal, unenforceable, or void, then both AALRC and the vendor **shall** be relieved of all obligations arising under such provision. If the remainder of the contract is capable of performance, it **shall** **not** be affected by such declaration or finding and **shall** be fully performed.

# Section 5 – STANDARD TERMS AND CONDITIONS

* ***Do not*** *provide responses to items in this section.*

1. **GENERAL**: Any special terms and conditions included in this solicitation **shall** override these Standard Terms and Conditions. The Standard Terms and Conditions and any special terms and conditions **shall** become part of any contract entered into if any or all parts of the bid are accepted by AALRC.
2. **ACCEPTANCE AND REJECTION**: AALRC **shall** have the right to accept or reject all or any part of a bid or any and all bids, to waive minor technicalities, and to award the bid to best serve the interest of AALRC.
3. **BID SUBMISSION**: Original Proposal Packets **must** be submitted to the AALRC on or before the date and time specified for bid opening. The Proposal Packet **must** contain all documents, information, and attachments as specifically and expressly required in the *Bid Solicitation*. The bid **must** be typed or printed in ink. The signature **must** be in ink. Unsigned bids **shall** be disqualified. The person signing the bid should show title or authority to bind his firm in a contract. Multiple proposals **must** be placed in separate packages and should be completely and properly identified. Late bids **shall not** be considered under any circumstances.
4. **PRICES**: Bid unit price F.O.B. destination. In case of errors in extension, unit prices **shall** govern. Prices **shall** be firm and **shall** **not** be subject to escalation unless otherwise specified in the *Bid Solicitation*. Unless otherwise specified, the bid **must** be firm for acceptance for thirty days from the bid opening date. "Discount from list" bids are not acceptable unless requested in the *Bid Solicitation*.
5. **QUANTITIES**: Quantities stated in a *Bid Solicitation* for term contracts are estimates only, and are not guaranteed. Vendor **must** bid unit price on the estimated quantity and unit of measure specified. AALRC may order more or less than the estimated quantity on term contracts. Quantities stated on firm contracts are actual Requirements of the ordering agency.
6. **BRAND NAME REFERENCES**: Unless otherwise specified in the *Bid Solicitation*, any catalog brand name or manufacturer reference used in the *Bid Solicitation* is descriptive only, not restrictive, and used to indicate the type and quality desired. Bids on brands of like nature and quality will be considered. If bidding on other than referenced specifications, the bid **must** show the manufacturer, brand or trade name, and other descriptions, and should include the manufacturer's illustrations and complete descriptions of the product offered. AALRC **shall** have the right to determine whether a substitute offered is equivalent to and meets the standards of the item specified, and AALRC may require the vendor to supply additional descriptive material. The vendor **shall** guarantee that the product offered will meet or exceed specifications identified in this *Bid Solicitation*. Vendors not bidding an alternate to the referenced brand name or manufacturer **shall** be required to furnish the product according to brand names, numbers, etc., as specified in the solicitation.
7. **GUARANTY**: All items bid **shall** be newly manufactured, in first-class condition, latest model and design, including, where applicable, containers suitable for shipment and storage, unless otherwise indicated in the *Bid Solicitation*. The vendor hereby guarantees that everything furnished hereunder **shall** be free from defects in design, workmanship and material, that if sold by drawing, sample or specification, it **shall** conform thereto and **shall** serve the function for which it was furnished. The vendor **shall** further guarantee that if the items furnished hereunder are to be installed by the vendor, such items **shall** function properly when installed. The vendor **shall** guarantee that all applicable laws have been complied with relating to construction, packaging, labeling and registration. The vendor's obligations under this paragraph **shall** survive for a period of one year from the date of delivery, unless otherwise specified herein.
8. **SAMPLES**: Samples or demonstrators, when requested, **must** be furnished free of expense to AALRC. Each sample should be marked with the vendor's name and address, bid or contract number and item number. If requested, samples that are not destroyed during reasonable examination will be returned at vendor's expense. After reasonable examination, all demonstrators will be returned at vendor’s expense.
9. **TESTING PROCEDURES FOR SPECIFICATIONS COMPLIANCE**: Tests may be performed on samples or demonstrators submitted with the bid or on samples taken from the regular shipment. In the event products tested fail to meet or exceed all conditions and Requirements of the specifications, the cost of the sample used and the reasonable cost of the testing **shall** be borne by the vendor.
10. **AMENDMENTS**: Vendor’s proposals cannot be altered or amended after the bid opening except as permitted by regulation.
11. **TAXES AND TRADE DISCOUNTS**: Do not include State or local sales taxes in the bid price. Trade discounts should be deducted from the unit price and the net price should be shown in the bid.
12. **AWARD**: Term Contract: A contract award will be issued to the successful vendor. It results in a binding obligation without further action by either party. This award does not authorize shipment. Shipment is authorized by the receipt of a purchase order from the AALRC.
13. **DELIVERY REQUIREMENTS**: No substitutions or cancellations are permitted without written approval of AALRC. Delivery **shall** be made during agency work hours only 8:00 a.m. to 4:00 p.m. Central Time, unless prior approval for other delivery has been obtained from the agency. Packing memoranda **shall** be enclosed with each shipment.
14. **STORAGE**: The AALRC is responsible for storage if the contractor delivers within the time required and the agency cannot accept delivery.
15. **DEFAULT**: All commodities furnished **shall** be subject to inspection and acceptance of AALRC after delivery. Back orders, default in promised delivery, or failure to meet specifications **shall** authorize AALRC to cancel this contract or any portion of it and reasonably purchase commodities elsewhere and charge full increase, if any, in cost and handling to the defaulting contractor. The contractor **must** give written notice to AALRC of the reason and the expected delivery date. Consistent failure to meet delivery without a valid reason may cause removal from the vendors list or suspension of eligibility for award.
16. **VARIATION IN QUANTITY**: AALRC assumes no liability for commodities produced, processed or shipped in excess of the amount specified on the agency's purchase order.
17. **INVOICING**: The contractor **shall** be paid upon the completion of all of the following: (1) submission of an original and the specified number of copies of a properly itemized invoice showing the bid and purchase order numbers, where itemized in the *Bid Solicitation*, (2) delivery and acceptance of the commodities and (3) proper and legal processing of the invoice by AALRC. Invoices **must** be sent to the "Invoice To" point shown on the purchase order.
18. **AALRC PROPERTY**: Any specifications, drawings, technical information, software, dies, cuts, negatives, positives, data or any other commodity furnished to the contractor hereunder or in contemplation hereof or developed by the contractor for use hereunder **shall** remain property of AALRC, **shall** be kept confidential, **shall** be used only as expressly authorized, and **shall** bereturned at the contractor's expense to the F.O.B. point provided by the agency or by AALRC. Vendor **shall** properly identify items being returned.
19. **PATENTS OR COPYRIGHTS**: The contractor **must** agree to indemnify and hold AALRC harmless from all claims, damages and costs including attorneys' fees, arising from infringement of patents or copyrights.
20. **ASSIGNMENT**: Any contract entered into pursuant to this solicitation **shall not** be assignable nor the duties thereunder delegable by either party without the written consent of the other party of the contract.
21. **OTHER REMEDIES**: In addition to the remedies outlined herein, the contractor and AALRC **shall** have the right to pursue any other remedy permitted by law or in equity.
22. **CANCELLATION**: In the event, AALRC no longer needs the commodities or services specified for any reason, (e.g., program changes; changes in laws, rules or regulations; relocation of offices; lack of appropriated funding, etc.), AALRC **shall** have the right to cancel the contract or purchase order by giving the vendor written notice of such cancellation thirty (30) days prior to the date of cancellation.

Any delivered but unpaid for goods will be returned in normal condition to the contractor by AALRC. If AALRC is unable to return the commodities in normal condition and there are no funds legally available to pay for the goods, the contractor may file a claim with the Arkansas Claims Commission under the laws and regulations governing the filing of such claims. If upon cancellation the contractor has provided services which AALRC has accepted, the contractor may file a claim. **NOTHING** **IN THIS CONTRACT SHALL BE DEEMED A WAIVER OF AALRC’S RIGHT TO SOVEREIGN IMMUNITY.**

1. **DISCRIMINATION**: In order to comply with the provision of Act 954 of 1977, relating to unfair employment practices, the vendor agrees that: (a) the vendor **shall not** discriminate against any employee or applicant for employment because of race, sex, color, age, religion, handicap, or national origin; (b) in all solicitations or advertisements for employees, the vendor **shall** state that all qualified applicants **shall** receive consideration without regard to race, color, sex, age, religion, handicap, or national origin; (c) the vendor will furnish such relevant information and reports as requested by the Human Resources Commission for the purpose of determining compliance with the statute; (d) failure of the vendor to comply with the statute, the rules and regulations promulgated thereunder and this nondiscrimination clause **shall** be deemed a breach of contract and it may be cancelled, terminated or suspended in whole or in part; (e) the vendor **shall** include the provisions of above items (a) through (d) in every subcontract so that such provisions **shall** be binding upon such subcontractor or vendor.
2. **CONTINGENT FEE**: The vendor guarantees that he has not retained a person to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except for retention of bona fide employees or bona fide established commercial selling agencies maintained by the vendor for the purpose of securing business.
3. **ANTITRUST ASSIGNMENT**: As part of the consideration for entering into any contract pursuant to this solicitation, the vendor named on the *Proposal Signature Page* for this solicitation, acting herein by the authorized individual or its duly authorized agent, hereby assigns, sells and transfers to the State of Arkansas all rights, title and interest in and to all causes of action it may have under the antitrust laws of the United States or this State for price fixing, which causes of action have accrued prior to the date of this assignment and which relate solely to the particular goods or services purchased or produced by this State pursuant to this contract.
4. **DISCLOSURE**: Failure to make any disclosure required by Governor's Executive Order 98-04, or any violation of any rule, regulation, or policy adopted pursuant to that order, **shall** be a material breach of the terms of this contract. Any contractor, whether an individual or entity, who fails to make the required disclosure or who violates any rule, regulation, or policy **shall** be subject to all legal remedies available to the agency.